



Opening Up Opportunities

Explore CEO career resources and information on Blackboard:

Go to *My Organisations* on the right hand side

Click through to *"CEO on Blackboard"*

Or visit us on our website at www.econ.usyd.edu.au/careers

If you would like us to promote an event or activity, email us at careers@econ.usyd.edu.au



IN THIS EDITION...

Graduate Jobs and Internship Opportunities for 2009

Current list of opportunities employers have asked us to advertise to Faculty Students. You will find both local opportunities and opportunities overseas. List updated and new positions are included in this issue.

There are graduate programs currently being advertised on the Faculty of Arts website and are definitely worth a look!!!

Visit: http://www.arts.usyd.edu.au/school/ssps/graduate_programs and
http://www.arts.usyd.edu.au/school/ssps/Making_Policy_Work_Weekly_bulletin



Career Events

Also included in this issue are career events and activities. The CEO is dedicated to promoting all career related events whether it's a CEO hosted event, an employer event or an event run by a club or society. If we show it you need to know it! Be sure to check if the event requires registration.



Scholarship Opportunities

ACSF IT Scholarship Growth - at record levels and increasing!

Despite the widespread generally gloomy economic news, the ACS Foundation and many IT organisations have a very positive business outlook. Recent stock exchange and press announcements (from SMS Management & Technology for example) talk of continuing profits reflect a positive business environment that seeks to use this economic downturn to consolidate and rebuild their organisations in anticipation for the growth boost that follow tough times. Many ACS Foundation donor organisations are talking of increased revenues, record months, and looking for a record year – and providing more scholarships!!

The ACS Foundation recorded a record year in the 2007 / 2008 financial year, and pleasingly at the end of December 2008, we are in front of last year's figures. Our growth and the interest expressed in our scholarship

programmes in the first quarter of 2009 continues with the awarding of another 100 scholarships for a variety of roles in Sydney and Melbourne, Our donor interest continues to grow as we enter the second quarter of 2008 We have recently added more than 40 new scholarships to our website.

The business smart organisations are now part of a growing number who are moving, as they have done in past downturns, to implement attractive business plans that allow them to resource now for the upturn in the economy that will follow this current tough global situation. ICT is placed to perform well during this period.

So if you have any interest in exploring the current scholarships offered you may want to look at the ACSF website www.acsfoundation.com.au and see if is an area of interest for you to gain work experience on projects that each of these companies really need to get done.

These scholarships aren't just for IT positions!

This issue has been updated with new entries just look for the  **stamp!**

GRADUATE OPPORTUNITIES



Claims Consultant



We are currently seeking a Claims Consultant to join our general insurance claims team. In this role you will be the initial point of contact for claims queries and you will be required to provide excellent customer service every time.

At Allianz we value the importance of developing our staff. As a result, we offer training and development to all of our Claims Consultants with the view of successfully managing your own portfolio of claims.

- **Full-time Permanent**
- **Sydney CBD**
- **Supportive and friendly team**
- **Attractive employee discounts**
- **Extensive Induction program**

You will have:

- Customer service experience ideally in the insurance, retail or hospitality industries
- Excellent written and verbal communication skills
- Outstanding customer service and time management skills
- Strong computer skills and a high attention to detail

Start a challenging and rewarding career with us! To register your interest please apply at www.allianz.com.au/career

Closing Date: Friday, May 22, 2009

GALLUP CONSULTING

Emerging Leader-Business Development Consultant



Eligible Students: Graduate Students with 3-5 years of business development or sales experience.

Are you a creative entrepreneur who wants to help the world's leading companies grow in profit?

Gallup Consulting is searching for talented graduates to serve as trusted advisors to our growing client base. We are looking to develop rising stars who will maximize opportunities to further our business objectives across the globe.

These energetic professionals will participate in an extensive training and development program to learn Gallup's unique approach to consulting and business development.

Each Business Development Consultant will work with our Partners to serve our Fortune 1,000 clients around the world. As they demonstrate a mastery of Gallup's practices and processes, the Business Development Consultants will gain absolute responsibility for creating, managing, and growing these vital client relationships.

This position requires someone with:

- ability to assess business needs and identify opportunities
- entrepreneurial initiative to develop relationships with current and prospective clients
- interpersonal skills to communicate with and present to clients effectively
- business aptitude to partner with Gallup consultants to build and manage innovative solutions
- courage to influence senior-level decision makers
- desire to be measured and compensated based on performance
- insatiable need to achieve new goals and excel among peers
- aspiration to build a successful, long-term consulting career at Gallup

Closing Date: Friday, May 29, 2009

visit <http://www.gallup.com/careers/25459/Gallup-Careers.aspx> for more information



International Management Trainees

Do You Want An International Career?

Meltwater Group, specializing in online media monitoring, cloud computing and Software-as-a-Service, is currently one of the fastest growing organizations in Europe and is rapidly expanding operations in North America, Asia and Australia. From humble origins, our start-up success has been built on a team of energetic, ambitious, and highly intelligent people.

A Meltwater Group employee is a highly motivated, intelligent, personable and curious individual with sky-high ambitions. You will have exceptional interpersonal, and analytical skills, the ability to communicate with people on all levels in a team environment as well as experience working or studying overseas.

Our Trainee program is vertical rather than horizontal, and driven through our Sales division. By learning the fundamentals of Sales, you will be on the front line, learning what fuels a company, how business is done, relationships built and expansion funded. We believe that through Sales, you will learn the life skills and the professional skills that will make you a great manager.

Hong Kong **CLOSED**

Tokyo

Application Closing Date: CLOSED

Interview Dates: 7th-8th May 2009

Application Closing Date: 1st June 2009

Interview Dates: 8th-9th June 2009

**** We are recruiting for both June & July start dates ****

Start Date: TBA

For more information or to apply visit <http://meltwater.com/careers/en/asia>



Career Opportunities in China

For those of you planning to return to Hong Kong or China, KPMG China is continuing to invest heavily in recruitment, with a strong commitment to China. We will recruit 2,000 graduates this year across our core functions: Audit, Tax, Financial Advisory Services and Risk Advisory Services.

Being part of KPMG China means that you will be an integral part of a team, working to deliver value to our clients, our people and our communities. You will also have the chance to explore new opportunities and gain achievements in your career.

Our application period is on now. We welcome overseas graduates like you to apply. Please log on to hr.kpmg.com.hk or hr.kpmg.com.cn

We look forward to hearing more about you.

KPMG is a global network of member firms operating across 144 countries in 698 cities. With over 137,000 people worldwide, including more than 8,500 people across 12 offices in China, we provide audit, tax, and advisory services to many of the world's most successful companies.



Graduate & Internship Programs

Eligible Students: Must be an Australian Citizen or Permanent Resident
Must have graduated from a recognised tertiary institution within the past 18mths or about to graduate
Must have achieved a credit average or above

After decades as the leader in computer hardware, IBM has evolved itself into a company designed to be capable of meeting an organisation's entire IT needs – from consulting through to hardware, software and services. Clients come to us for complete business solutions, backed by world-class industry services and technology know-how.

We are hiring graduates and interns for 2009 and 2010 across a number of our business units including - marketing, sales, business operations and IT.

With over 15,000 employees in Australia and New Zealand and 325,000 employees worldwide you will become part of a globally diverse team.

Applications are accepted through: www.ibmgraduates.com.au

Applications Close: No Closing Date

INTERNSHIPS & WORK EXPERIENCE



Internship Opportunity



Eligible Students: 3rd year Marketing, PR, Advertising, or Commerce / Business undergraduate

This is a client-facing role, so you will need to demonstrate strong customer service/sales skills, perhaps gained in retail or hospitality. Your attention to detail and organisational abilities need to be exemplary. After an initial training period, you must thrive on working independently, use initiative and have a proven ability to multi task while working to deadlines.

You are competent in MS Office and you have the ability to quickly master use of our various software packages (full training will be provided). Experience with Excel and Powerpoint will be required and some evidence of proposal or business writing skills, while not essential, will be highly regarded.

The role is 3-4 days a week with some flexibility around study hours.

For further details or to send an application, please contact the undersigned – email preferred in the first instance:

Joanne Cleary - Human Resources

jcleary@ebay.com

eBay Australia & New Zealand

02 8288 0165

0402 704 486

visit http://www.econ.usyd.edu.au/_data/assets/pdf_file/0019/22762/eBay_Internship.pdf for more information



Administration Clerk

Eligible Students: 2nd Year Student and Over

The role involves reporting directly to firm's partners and delivering forms and database inclusions with various clients' data regarding tax and accounting services.

Experience in Microsoft office, especially in excel and advanced English skills are a distinct advantage.

Visit www.alltax.com.au for more information

Applications are accepted through:

In order to apply for this position you must take the personality test on the following link

<http://similar minds.com/test.html> and send together with your resume via email to support@alltax.com.au

Applications Close: N/A

The Morgan Stanley logo, consisting of the words "Morgan Stanley" in a white, serif font, centered within a dark blue rectangular box.

Investment Banking Summer Analyst (Australia and Asia)

Eligible Students: Penultimate Year Students. Please note to apply for these programs you must have the right to live and work in Australia.

Join a firm where you can make a difference quickly. Morgan Stanley, a global leader, can make you part of the financial markets, techniques and transactions that help shape the world we live in.

THE SUMMER ANALYST PROGRAM IN INVESTMENT BANKING

Morgan Stanley's deal-team structure affords Summer Analysts the opportunity to work closely with senior officers on a variety of projects. The world is challenging, and Summer

Analysts are encouraged to roll up their sleeves, dig into financial statements and construct innovative solutions.

Investment Banking Program Overview

We offer two programs across Australia and Asia for undergraduate students studying at an Australian university.

Applications are accepted through: www.morganstanley.com/careers/recruiting. For any queries, please email asia.recruit@morganstanley.com

Applications Close: July 14, 2009



2009 Summer Internship Program (Melbourne and Sydney)

Eligible Students:

2009 Summer Internship Program: Penultimate year students.

We are currently accepting online applications for our December 2009 Summer Internship Programs, so to find out We might feel a little unfamiliar now, but getting to know us could lead to fantastic opportunities for you. We have great people working for us at Credit Suisse. And they work in every role you could imagine – way beyond those directly related to banking. It's a buzzy, vibrant atmosphere, where you'll be able to see how the things you do best are making our business stronger.

more about Credit Suisse in Australia, take a closer look at www.credit-suisse.com/careers

Applications are accepted through: www.credit-suisse.com/careers

Applications Close:

2009 Summer Internship, Sydney:

Tuesday 14 July, 2009



Internship Programs

Eligible Students: Penultimate Year students

Sydney Office: Global Banking, Global Markets, Asset Management, Global Technology & Operations, Finance, Transaction Management Group, Credit Risk Management, Private Wealth Management and Human Resources.

Melbourne Office: Global Banking

Hong Kong Office: Global Banking and Global Markets

Singapore Office: Global Banking and Global Markets

Top performing students will be considered for a place on our global graduate training program for the following year.

Applications must be submitted online via our Application Centre at db.com/careers by **14 July 2009** (for Sydney, Singapore & Hong Kong). Only penultimate year students are eligible to apply. For an internship in Australia you need be a citizen of, or hold permanent residency rights to work in Australia. For an internship in Asia, you DO NOT need a relevant work permit/visa to apply.

For more information about our programs, please visit our website www.db.com/careers



Australian Employers' Network on Disability - Internship Opportunities

The Australian Employers' Network on Disability is a not-for-profit organisation funded by its members to take a leadership role in advancing employment for people with disability. They assist organisations to build skills and confidence in relation to people with disability as both employees and customers.

The Australian Employers' Network on Disability is pleased to be able to offer university students with disability the most comprehensive range of internship opportunities ever, for the 2009 winter semester break.

There are positions available with various companies in the following fields:

- Accounting
- Marketing
- Human Resources
- Public Policy and Research
- Information Technology
- Law

Applications close: Friday 22nd May 2009

More information about the available programs visit <http://www.aend.org.au/>

CASUAL/PART TIME POSITIONS

University Disability Services Casual Positions

Disability Services is seeking **SCRIBES & READERS** for paid work in mid-year and final examinations.

We are seeking **honours** and **postgraduate students** who:

- communicate easily with other students, and
- are able to write quickly and produce neat handwriting, and
- are competent English speakers (and spellers), and
- may also be speakers of languages other than English (first language or uni level)

If you are interested, you must attend a 90 minute training and testing session in order to demonstrate your skills and be offered casual Scribe/Reader opportunities. If you have trained previously, you do not need to attend again to continue working as a Scribe/Reader.

Free Training Session: **Friday 15 May, 2.30pm - 4.00pm**

Education Lecture Theatre 351
Education Building (A35)

If interested, please register by **Friday, 8 May** to Bronwyn at b.allan@usyd.edu.au with:

- full name and sid
- faculty
- usyd email address
- mobile number



Work Experience Programs

The Hi Rise Centre for the Arts would like to advertise two work experience/job openings for an **Events and Activity Coordinator** and **Documentary Filmmaker**. The details are as follows:

Events and Activity Coordinator

An Events and Activity Coordinator is required on an internship/volunteer basis, for a unique integrated arts centre. An artist owned and operated community organisation.

You will be involved in the coordination of specific artistic activities and events, assisting in project development and working independently on the implementation of projects. The role will require a positive and motivated person.

Typical work activities:

- Research
- Phone and email correspondence
- Scheduling
- Event planning and Event management
- Liaising with the Marketing Manager
- Developing new event projects
- and more...

The internship is a casual position however; the work is for 3 days per week. The position is unpaid. The intern/volunteer will receive a reference at the end of the internship and the possibility of future work within the organization.

Documentary Filmmaker

A documentary filmmaker is required on an internship/volunteer basis, for a unique integrated arts centre. An artist owned and operated community organisation.

You will be involved in the filming a specific projects development. The role will require a positive and motivated person. The Documentary filmmaker will work independently but will liaise with the Director and Publicist.

This is excellent for someone wanting to create a portfolio, and or a student of photo journalism or a person interested in a career in film.

Typical work activities:

- Interviews
- Filming events

The internship is a casual position however, the work is for 3-5 days per week. The position is unpaid. The intern/volunteer will receive a reference at the end of the internship and credits with their name on the footage. The internship could lead to a future relationship with the organization.

Please email your expression of interest for either position to the Director.

Email: info@thehirise.com

Additional Resources

There are additional resources available to Students on the Internet which provides comprehensive information on hundreds of Australian employers with graduate programs and list available programs also. On the websites you will find a detailed search engine which will help you find the right job!

Here are some useful websites.



Visit <http://www.graduateopportunities.com/>



Visit <http://www.unigrad.com.au/>

Both Graduate Opportunities and Unigrad publish a printed guide listing available graduate programs and offers career advice. The publications will be available to Students as of mid to late February from the CEO and central career services.

You can also visit the Sydney University Careers Centre Website on <http://www.careers.usyd.edu.au>

And of course your first port of call should always be the CEO website. The opportunities advertised on our website come from employers who have specifically approached the CEO seeking Sydney University students. Visit <http://www.econ.usyd.edu.au/careers/jobs/>

EVENTS & ACTIVITIES

Commerce Revue Auditions

Ever indulged in a bit of "creative accounting"? Now's the time to put those skills towards a worthwhile cause!

Auditions for acting, singing, dancing, writing, costumes and music will be held

When: Wednesday May 6 and Monday May 11, 6 - 8pm

Location: Merewether Seminar Room 5 & 6

For any other details, please email us at comrevuesociety@hotmail.com

Attention all International Students

The University's Careers Centre is conducting three workshops to assist International Students to gain employment in Australia. To get the most advice on finding work in Australia, it is recommended students attend all workshops in this series and students must pre-book their attendance via the careers website events calendar, located at www.careers.usyd.edu.au - time and location details confirmed upon registration.

Marketing Yourself to Australian Employers - **CLOSED**

This workshop will cover the topic areas of preparing for common interview questions, understanding what Australian employers are looking for, marketing yourself and communicating effectively to employers and finally, how to successfully start out in the Australian workplace. This workshop will be co-presented by Rebecca Wells, Cross-Cultural Consultant from Clear Horizons Coaching.

Managing Yourself in the Australian Workplace - 13th May 2009

This workshop will cover the topic areas of cultural differences between workplaces and relationships with colleagues from your home nation and the Australian workplace and advice on how to manage these cultural differences well. This workshop will be presented by Rebecca Wells, Cross-Cultural Consultant from Clear Horizons Coaching.

visit www.careers.usyd.edu.au to register



Women in Investment Banking Mentoring Program



This selective mentoring program allows female university students to gain a greater understanding of the Investment Banking industry. Each student will be paired up with a mentor from a prominent Investment Bank:

- UBS
- Macquarie
- Deutsche Bank
- Goldman Sachs JB Were
- Westpac Institutional Bank

Benefits of the Program:

- Learn more about career opportunities across the industry and within the firm, especially in regards to Summer internship and graduate recruitment
- An opportunity to network and establish contacts within the investment banking industry
- Exposure to the obstacles and opportunities that face women in the industry

Selection Criteria:

- Female Student
- Penultimate, final or 3rd year combined degree student
- A credit average
- An interest in the Finance Industry
- Strong communication skills

APPLICATION CLOSES – 15 May 2009 midnight

Download an application form here: <http://www.comsoc.com.au/careers-women-ib.html>. Then email it to careers@comsoc.com.au

HURRY! LIMITED SPOTS AVAILABLE



Survive the crisis: An evening with marketing industry experts

Get Selected!

The recent financial turmoil has caused a wide-spread shock in most industries. The effects of this crisis have also been felt greatly in the marketing industry with companies cutting down on costs by letting go some of their employees and also scrapping graduate programs. This has caused some university students to even slow down their courses so that they graduate later when the impact is less prevalent.

“Get Selected!” will be an event to primarily educate marketing students on what is going on in the industry since the crisis. The event will primarily be based on a panel of speakers from the different sectors of the marketing industry.

Panel Speakers: Synovate (Market Research), Edelman (Public Relations) & HOST (Advertising & Branding)

Questions on the panel will cover areas that look specifically into the financial crisis and its direct impact on the marketing industry. It also covers areas like how recruitment has since been affected and highlights opportunities that are out there. Students who attend will also be able to learn how to differentiate themselves so that they stand out before ending with a question and answer session.

Time: 4:15 – 4:30 pm **Date:** Tuesday, 19th of May 2009

Venue: Economics & Business Building, Room 214/215 in H69

For more information regarding the event, please visit our [facebook event's page](#) Alternatively, for queries, please drop us an e-mail at janosfernando@gmail.com



Chartered
Accountants

NUMBER ONE IN NUMBERS

On Campus

NEW!!

The ICAA will be visiting the Faculty on May 20th, come along and meet employers and get some career advice. This is a rare opportunity to meet face to face with recruiters and ask the questions you want!

Location: Careers Tent, Merewether Lawn

Date: 20th May 2009

Time: To be Announced.



Essay Writing Contest

NEW!!

Since its inception, the raison d'être of APEC has been to improve the business environment in the Asia-Pacific region. With this in mind, and to ensure that APEC continues to work for business in the years to come, the topic of the essay contest is: **What can APEC do for Business?**

Accordingly, we would like to invite you, the business leaders of tomorrow, to participate. The contest is open to all graduate and upper-level undergraduate business students from APEC member economies, so we anticipate a strong response and a high standard of competition.

The winner will be flown to Singapore, the host of APEC in 2009, to participate in the 2009 APEC CEO Summit which will bring together some of the most senior business people in the Asia-Pacific to discuss critical economic and business issues facing the region. The winner will also have the chance to meet with the Leader of his/her home economy.

For more information visit: www.apec.org/20years

Deadline for submissions: 31st July 2009



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