



Opening Up Opportunities

Explore CEO career resources and information on Blackboard:

Go to *My Organisations* on the right hand side

Click through to *"CEO on Blackboard"*

Or visit us on our website at www.econ.usyd.edu.au/careers

If you would like us to promote an event or activity, email us at careers@econ.usyd.edu.au

Attention All Penultimate Year Students!!!

Investment Banking Summer Vac Discussion Panel – Tuesday 26th May 4-5pm

Are you interested in applying for a summer vacation program with an Investment Bank?

Don't miss this opportunity to hear from 4 leading banks about the application process, what happens at interview and key tips for success!

With representatives from: Credit Suisse, Deutsch Bank, Merrill Lynch, UBS

When: Tuesday 26th May, 4-5pm **Where:** Merewether Lecture Theatre 2

BROUGHT TO YOU BY YOUR FACULTY

CEO

IN THIS EDITION...

Graduate Jobs and Internship Opportunities for 2009

Current list of opportunities employers have asked us to advertise to Faculty Students. You will find both local opportunities and opportunities overseas. List updated and new positions are included in this issue.

Career Events

Also included in this issue are career events and activities. The CEO is dedicated to promoting all career related events whether it's a CEO hosted event, an employer event or an event run by a club or society. If we show it you need to know it! Be sure to check if the event requires registration.

Scholarship Opportunities

ACSF IT Scholarship Growth - at record levels and increasing!

Despite the widespread generally gloomy economic news, the ACS Foundation and many IT organisations have a very positive business outlook. Recent stock exchange and press announcements (from SMS Management & Technology for example) talk of continuing profits reflect a positive business environment that seeks to use this economic downturn to consolidate and rebuild their organisations in anticipation for the growth boost that follow tough times. Many ACS Foundation donor organisations are talking of increased revenues, record months, and looking for a record year – and providing more scholarships!!

The ACS Foundation recorded a record year in the 2007 / 2008 financial year, and pleasingly at the end of December 2008, we are in front of last year's figures. Our growth and the interest expressed in our scholarship programmes in the first quarter of 2009 continues with the awarding of another 100 scholarships for a variety of roles in Sydney and Melbourne, Our donor interest continues to grow as we enter the second quarter of 2008 We have recently added more than 40 new scholarships to our website.

The business smart organisations are now part of a growing number who are moving, as they have done in past downturns, to implement attractive business plans that allow them to resource now for the upturn in the economy that will follow this current tough global situation. ICT is placed to perform well during this period.

So if you have any interest in exploring the current scholarships offered you may want to look at the ACSF website www.acsfoundation.com.au and see if is an area of interest for you to gain work experience on projects that each of these companies really need to get done.

These scholarships aren't just for IT positions!

This issue has been updated with new entries just look for the



stamp!

GRADUATE OPPORTUNITIES

GALLUP CONSULTING®



Emerging Leader-Business Development Consultant

Eligible Students: Graduate Students with 3-5 years of business development or sales experience.

Are you a creative entrepreneur who wants to help the world's leading companies grow in profit?

Gallup Consulting is searching for talented graduates to serve as trusted advisors to our growing client base. We are looking to develop rising stars who will maximize opportunities to further our business objectives across the globe.

These energetic professionals will participate in an extensive training and development program to learn Gallup's unique approach to consulting and business development.

Each Business Development Consultant will work with our Partners to serve our Fortune 1,000 clients around the world. As they demonstrate a mastery of Gallup's practices and processes, the Business Development Consultants will gain absolute responsibility for creating, managing, and growing these vital client relationships.

This position requires someone with:

- ability to assess business needs and identify opportunities
- entrepreneurial initiative to develop relationships with current and prospective clients
- interpersonal skills to communicate with and present to clients effectively
- business aptitude to partner with Gallup consultants to build and manage innovative solutions
- courage to influence senior-level decision makers
- desire to be measured and compensated based on performance

- insatiable need to achieve new goals and excel among peers
- aspiration to build a successful, long-term consulting career at Gallup

Closing Date: Friday, May 29, 2009

visit <http://www.gallup.com/careers/25459/Gallup-Careers.aspx> for more information



International Management Trainees

Do You Want An International Career?

Meltwater Group, specializing in online media monitoring, cloud computing and Software-as-a-Service, is currently one of the fastest growing organizations in Europe and is rapidly expanding operations in North America, Asia and Australia. From humble origins, our start-up success has been built on a team of energetic, ambitious, and highly intelligent people.

A Meltwater Group employee is a highly motivated, intelligent, personable and curious individual with sky-high ambitions. You will have exceptional interpersonal, and analytical skills, the ability to communicate with people on all levels in a team environment as well as experience working or studying overseas.

Our Trainee program is vertical rather than horizontal, and driven through our Sales division. By learning the fundamentals of Sales, you will be on the front line, learning what fuels a company, how business is done, relationships built and expansion funded. We believe that through Sales, you will learn the life skills and the professional skills that will make you a great manager.

Hong Kong **CLOSED**

Tokyo

Application Closing Date: **CLOSED**

Interview Dates: 7th-8th May 2009

Application Closing Date: 1st June 2009

Interview Dates: 8th-9th June 2009

**** We are recruiting for both June & July start dates ****

Start Date: TBA

For more information or to apply visit <http://meltwater.com/careers/en/asia>



Career Opportunities in China

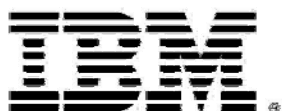
For those of you planning to return to Hong Kong or China, KPMG China is continuing to invest heavily in recruitment, with a strong commitment to China. We will recruit 2,000 graduates this year across our core functions: Audit, Tax, Financial Advisory Services and Risk Advisory Services.

Being part of KPMG China means that you will be an integral part of a team, working to deliver value to our clients, our people and our communities. You will also have the chance to explore new opportunities and gain achievements in your career.

Our application period is on now. We welcome overseas graduates like you to apply. Please log on to hr.kpmg.com.hk or hr.kpmg.com.cn

We look forward to hearing more about you.

KPMG is a global network of member firms operating across 144 countries in 698 cities. With over 137,000 people worldwide, including more than 8,500 people across 12 offices in China, we provide audit, tax, and advisory services to many of the world's most successful companies.



Graduate & Internship Programs

Eligible Students: Must be an Australian Citizen or Permanent Resident
Must have graduated from a recognised tertiary institution within the past 18mths or about to graduate
Must have achieved a credit average or above

After decades as the leader in computer hardware, IBM has evolved itself into a company designed to be capable of meeting an organisation's entire IT needs – from consulting through to hardware, software and services. Clients come to us for complete business solutions, backed by world-class industry services and technology know-how.

We are hiring graduates and interns for 2009 and 2010 across a number of our business units including - marketing, sales, business operations and IT.

With over 15,000 employees in Australia and New Zealand and 325,000 employees worldwide you will become part of a globally diverse team.

Applications are accepted through: www.ibmgraduates.com.au

Applications Close: No Closing Date

INTERNSHIPS & WORK EXPERIENCE



Internship Opportunity

Eligible Students: 3rd year Marketing, PR, Advertising, or Commerce / Business undergraduate

This is a client-facing role, so you will need to demonstrate strong customer service/sales skills, perhaps gained in retail or hospitality. Your attention to detail and organisational abilities need to be exemplary. After an initial training period, you must thrive on working independently, use initiative and have a proven ability to multi task while working to deadlines.

You are competent in MS Office and you have the ability to quickly master use of our various software packages (full training will be provided). Experience with Excel and Powerpoint will be required and some evidence of proposal or business writing skills, while not essential, will be highly regarded.

The role is 3-4 days a week with some flexibility around study hours.

For further details or to send an application, please contact the undersigned – email preferred in the first instance:

Joanne Cleary - Human Resources

jcleary@ebay.com

eBay Australia & New Zealand

02 8288 0165

0402 704 486

visit http://www.econ.usyd.edu.au/_data/assets/pdf_file/0019/22762/eBay_Internship.pdf for more information



Administration Clerk

Eligible Students: 2nd Year Student and Over

The role involves reporting directly to firm's partners and delivering forms and database inclusions with various clients' data regarding tax and accounting services.

Experience in Microsoft office, especially in excel and advanced English skills are a distinct advantage.

Visit www.alltax.com.au for more information

Applications are accepted through:

In order to apply for this position you must take the personality test on the following link

<http://similarminds.com/test.html> and send together with your resume via email to support@alltax.com.au

Applications Close: N/A



Morgan Stanley

Investment Banking Summer Analyst (Australia and Asia)

Eligible Students: Penultimate Year Students. Please note to apply for these programs you must have the right to live and work in Australia.

Join a firm where you can make a difference quickly. Morgan Stanley, a global leader, can make you part of the financial markets, techniques and transactions that help shape the world we live in.

THE SUMMER ANALYST PROGRAM IN INVESTMENT BANKING

Morgan Stanley's deal-team structure affords Summer Analysts the opportunity to work closely with senior officers on a variety of projects. The world is challenging, and Summer

Analysts are encouraged to roll up their sleeves, dig into financial statements and construct innovative solutions.

Investment Banking Program Overview

We offer two programs across Australia and Asia for undergraduate students studying at an Australian university.

Applications are accepted through: www.morganstanley.com/careers/recruiting. For any queries, please email asia.recruit@morganstanley.com

Applications Close: July 14, 2009



2009 Summer Internship Program

Eligible Students:

2009 Summer Internship Program: Penultimate year students.

We might feel a little unfamiliar now, but getting to know us could lead to fantastic opportunities for you. We have great people working for us at Credit Suisse. And they work in every role you could imagine – way beyond those directly related to banking. It's a buzzy, vibrant atmosphere, where you'll be able to see how the things you do best are making our business stronger.

We are currently accepting online applications for our December 2009 Summer Internship Programs, so to find out more about Credit Suisse in Australia, take a closer look at www.credit-suisse.com/careers

Applications are accepted through: www.credit-suisse.com/careers

Applications Close: Tuesday 14 July, 2009

Deutsche Bank



Internship Programs

Eligible Students: Penultimate Year students

Sydney Office: Global Banking, Global Markets, Asset Management, Global Technology & Operations, Finance, Transaction Management Group, Credit Risk Management, Private Wealth Management and Human Resources.

Melbourne Office: Global Banking

Hong Kong Office: Global Banking and Global Markets

Singapore Office: Global Banking and Global Markets

Top performing students will be considered for a place on our global graduate training program for the following year.

Applications must be submitted online via our Application Centre at db.com/careers by **14 July 2009** (for Sydney, Singapore & Hong Kong). Only penultimate year students are eligible to apply. For an internship in Australia you need be a citizen of, or hold permanent residency rights to work in Australia. For an internship in Asia, you DO NOT need a relevant work permit/visa to apply.

For more information about our programs, please visit our website www.db.com/careers



Australian Employers' Network on Disability - Internship Opportunities



The Australian Employers' Network on Disability is a not-for-profit organisation funded by its members to take a leadership role in advancing employment for people with disability. They assist organisations to build skills and confidence in relation to people with disability as both employees and customers.

The Australian Employers' Network on Disability is pleased to be able to offer university students with disability the most comprehensive range of internship opportunities ever, for the 2009 winter semester break.

There are positions available with various companies in the following fields:

- Accounting
- Marketing
- Human Resources
- Public Policy and Research
- Information Technology
- Law

Applications close: Friday 29th May 2009

More information about the available programs visit <http://www.aend.org.au/>

CASUAL/PART TIME POSITIONS



Kingsway Financial Assessments – Accounting Work Experience Programs

NEW!!

This could be a great opportunity for **2nd** or **3rd year** undergraduate students, or postgraduate students, to obtain relevant work experience.

Based in the Sydney CBD (Martin Place), Kingsway conducts financial assessments on all types of companies including public & private, trusts, partnerships and sole traders with a focus on the construction and technology industries.

To be considered for this position you must have completed 1st year accounting subjects. Proficiency in Microsoft Excel is essential. Work experience is voluntary and unpaid, however work experience students receive an allowance to cover travel and work-related expenses during their work experience period.

To express your interest, email the following to info@kingswaygroup.com.au

- 1) A cover letter stating why you would like to get this experience.
- 2) Your resume and academic qualifications to date.
- 3) Your available times for the next semester.



Work Experience Programs

The Hi Rise Centre for the Arts would like to advertise two work experience/job openings for an **Events and Activity Coordinator** and **Documentary Filmmaker**. The details are as follows:

Events and Activity Coordinator

An Events and Activity Coordinator is required on an internship/volunteer basis, for a unique integrated arts centre. An artist owned and operated community organisation.

You will be involved in the coordination of specific artistic activities and events, assisting in project development and working independently on the implementation of projects. The role will require a positive and motivated person.

Typical work activities:

- Research
- Phone and email correspondence
- Scheduling
- Event planning and Event management
- Liaising with the Marketing Manager
- Developing new event projects
- and more...

The internship is a casual position however; the work is for 3 days per week. The position is unpaid. The intern/volunteer will receive a reference at the end of the internship and the possibility of future work within the organization.

Documentary Filmmaker

A documentary filmmaker is required on an internship/volunteer basis, for a unique integrated arts centre. An artist owned and operated community organisation.

You will be involved in the filming a specific projects development. The role will require a positive and motivated person. The Documentary filmmaker will work independently but will liaise with the Director and Publicist.

This is excellent for someone wanting to create a portfolio, and or a student of photo journalism or a person interested in a career in film.

Typical work activities:

- Interviews
- Filming events

The internship is a casual position however, the work is for 3-5 days per week. The position is unpaid. The intern/volunteer will receive a reference at the end of the internship and credits with their name on the footage. The internship could lead to a future relationship with the organization.

Please email your expression of interest for either position to the Director.

Email: info@thehirise.com

Additional Resources

There are additional resources available to Students on the Internet which provides comprehensive information on hundreds of Australian employers with graduate programs and list available programs also. On the websites you will find a detailed search engine which will help you find the right job!

Here are some useful websites.



Visit <http://www.graduateopportunities.com/>



Visit <http://www.unigrad.com.au/>

Both Graduate Opportunities and Unigrad publish a printed guide listing available graduate programs and offers career advice. The publications will be available to Students as of mid to late February from the CEO and central career services.

You can also visit the Sydney University Careers Centre Website on <http://www.careers.usyd.edu.au>

And of course your first port of call should always be the CEO website. The opportunities advertised on our website come from employers who have specifically approached the CEO seeking Sydney University students. Visit <http://www.econ.usyd.edu.au/careers/jobs/>

EVENTS & ACTIVITIES



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- Deutsch Bank
- Merrill Lynch
- UBS

When: Tuesday 26th May, 4-5pm **Where:** Merewether Lecture Theatre 2

The University Network for Investing & Trading's GOLD SPONSORS

NEW!!

Liquid Capital Markets, is holding a MASSIVE trading event at USYD.

"Everyone bring resumes and transcripts to the event as we are now hiring for the JULY 20th 2009 start date! If you have finished your degree and want to work for us come along on the night!

If you have any questions email me at rbradbury@liquidcapital.com !!!" - Rarni Bradbury (Liquid Capital Markets, Human Resources)

There also will be speakers on trading techniques, the Global Financial Crisis, and how to profit in these circumstances that YOU WON'T LEARN IN THE CLASSROOM!

There will also be a chance to play their unique and interactive trading game called sardines... think quick, shout loud... and you could win some of hundreds of dollars worth of awesome prizes!!!

Best of all, the event is FREE and we will be serving pizza and sushi for all who attend!!!

Date: Wednesday 27th May USYD **Time:** 5.30pm-8pm

Venue: Carlaw 350 **Cost:** FREE

Dress: Smart Casual

FMAA Investment Banking and Financial Services Evening.

NEW!!

Learn all about the different divisions hiring at the top financial services firms. Mingle with firm representatives and find out everything you need to know about internship applications.

Date: Thursday 28 May 2009

Time: 5pm – 7.30pm

Venue: Merewether Lecture Theatre 1

Click the link below to R.S.V.P. online and get your FREE E-Information Pack!

<https://spreadsheets.google.com/viewform?formkey=cnlXZ3cwQ3hmZkpKbHdaWEIU1ZDNVE6MA>



Essay Writing Contest

Since its inception, the raison d'être of APEC has been to improve the business environment in the Asia-Pacific region. With this in mind, and to ensure that APEC continues to work for business in the years to come, the topic of the essay contest is: **What can APEC do for Business?**

Accordingly, we would like to invite you, the business leaders of tomorrow, to participate. The contest is open to all graduate and upper-level undergraduate business students from APEC member economies, so we anticipate a strong response and a high standard of competition.

The winner will be flown to Singapore, the host of APEC in 2009, to participate in the 2009 APEC CEO Summit which will bring together some of the most senior business people in the Asia-Pacific to discuss critical economic and business issues facing the region. The winner will also have the chance to meet with the Leader of his/her home economy.

For more information visit: www.apec.org/20years

Deadline for submissions: 31st July 2009



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