



## Opening Up Opportunities

Explore CEO career resources and information on Blackboard:

Go to *My Organisations* on the right hand side

Click through to *"CEO on Blackboard"*

Or visit us on our website at [www.econ.usyd.edu.au/careers](http://www.econ.usyd.edu.au/careers)

If you would like us to promote an event or activity, email us at [careers@econ.usyd.edu.au](mailto:careers@econ.usyd.edu.au)

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### IN THIS EDITION...

#### Graduate Jobs and Internship Opportunities for 2009

Current list of opportunities employers have asked us to advertise to Faculty Students. You will find both local opportunities and opportunities overseas. List updated and new positions are included in this issue.

**There are graduate programs currently being advertised on the Faculty of Arts website and are definitely worth a look!!!**

Visit: [http://www.arts.usyd.edu.au/school/ssps/graduate\\_programs](http://www.arts.usyd.edu.au/school/ssps/graduate_programs) and  
[http://www.arts.usyd.edu.au/school/ssps/Making\\_Policy\\_Work\\_Weekly\\_bulletin](http://www.arts.usyd.edu.au/school/ssps/Making_Policy_Work_Weekly_bulletin)

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#### Career Events

Also included in this issue are career events and activities. The CEO is dedicated to promoting all career related events whether it's a CEO hosted event, an employer event or an event run by a club or society. If we show it you need to know it! Be sure to check if the event requires registration.

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#### Scholarship Opportunities

##### ACSF IT Scholarship Growth - at record levels and increasing!

Despite the widespread generally gloomy economic news, the ACS Foundation and many IT organisations have a very positive business outlook. Recent stock exchange and press announcements (from SMS Management & Technology for example) talk of continuing profits reflect a positive business environment that seeks to use this economic downturn to consolidate and rebuild their organisations in anticipation for the growth boost that follow tough times. Many ACS Foundation donor organisations are talking of increased revenues, record months, and looking for a record year – and providing more scholarships!!

The ACS Foundation recorded a record year in the 2007 / 2008 financial year, and pleasingly at the end of December 2008, we are in front of last year's figures. Our growth and the interest expressed in our scholarship

programmes in the first quarter of 2009 continues with the awarding of another 100 scholarships for a variety of roles in Sydney and Melbourne, Our donor interest continues to grow as we enter the second quarter of 2008 We have recently added more than 40 new scholarships to our website.

The business smart organisations are now part of a growing number who are moving, as they have done in past downturns, to implement attractive business plans that allow them to resource now for the upturn in the economy that will follow this current tough global situation. ICT is placed to perform well during this period.

So if you have any interest in exploring the current scholarships offered you may want to look at the ACSF website [www.acsfoundation.com.au](http://www.acsfoundation.com.au) and see if is an area of interest for you to gain work experience on projects that each of these companies really need to get done.

**These scholarships aren't just for IT positions!**

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**This issue has been updated with new entries just look for the**  **stamp!**

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**GRADUATE OPPORTUNITIES**  
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**International Management Trainees**



**Do You Want An International Career?**

Meltwater Group, specializing in online media monitoring, cloud computing and Software-as-a-Service, is currently one of the fastest growing organizations in Europe and is rapidly expanding operations in North America, Asia and Australia. From humble origins, our start-up success has been built on a team of energetic, ambitious, and highly intelligent people.

A Meltwater Group employee is a highly motivated, intelligent, personable and curious individual with sky-high ambitions. You will have exceptional interpersonal, and analytical skills, the ability to communicate with people on all levels in a team environment as well as experience working or studying overseas.

Our Trainee program is vertical rather than horizontal, and driven through our Sales division. By learning the fundamentals of Sales, you will be on the front line, learning what fuels a company, how business is done, relationships built and expansion funded. We believe that through Sales, you will learn the life skills and the professional skills that will make you a great manager.

**Hong Kong**

**Tokyo**

**Application Closing Date: 1<sup>st</sup> May 2009**  
**Interview Dates: 7<sup>th</sup>-8<sup>th</sup> May 2009**

**Application Closing Date: 1<sup>st</sup> June 2009**  
**Interview Dates: 8<sup>th</sup>-9<sup>th</sup> June 2009**

**\*\* We are recruiting for both June & July start dates \*\***

**Start Date: TBA**

For more information or to apply visit <http://meltwater.com/careers/en/asia>



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**STATE STREET Foreign Exchange Operations Intern**



**Eligible Students:** Current or graduated Commerce or Economics Students

6 month paid contracting role within the Global Markets foreign exchange settlements team working on either a full-time or part-time basis.

The role is flexible and may be structured to suit the needs of the successful applicant.

**Employment Dates:** May to October 2009

**Closing Date:** Friday, 8 May 2009

For more information and to apply:

<http://www.seek.com.au/users/apply/index.aspx?Sequence=99&PageNumber=1&JobID=15290839>



## Career Opportunities in China

For those of you planning to return to Hong Kong or China, KPMG China is continuing to invest heavily in recruitment, with a strong commitment to China. We will recruit 2,000 graduates this year across our core functions: Audit, Tax, Financial Advisory Services and Risk Advisory Services.

Being part of KPMG China means that you will be an integral part of a team, working to deliver value to our clients, our people and our communities. You will also have the chance to explore new opportunities and gain achievements in your career.

Our application period is on now. We welcome overseas graduates like you to apply. Please log on to [hr.kpmg.com.hk](http://hr.kpmg.com.hk) or [hr.kpmg.com.cn](http://hr.kpmg.com.cn)

We look forward to hearing more about you.

KPMG is a global network of member firms operating across 144 countries in 698 cities. With over 137,000 people worldwide, including more than 8,500 people across 12 offices in China, we provide audit, tax, and advisory services to many of the world's most successful companies.



THE AUDIT OFFICE  
OF NEW SOUTH WALES

## Opportunities for Accounting Graduates



Do you want to work in an organisation that provides comprehensive training, excellent progression and promotional opportunities, a competitive remuneration package, full CA/CPA support, arrange of flexible work practices, attractive working conditions and social and sporting activities?

The Audit Office of NSW offers all of this and we are seeking applications from final year accounting students interested in joining our Graduate Program in January 2010.

If you have achieved good academic results, possess effective oral and written communication skills, can work successfully in a team environment, are computer literate and have an interest in auditing and the public sector, then we want your application!

### Interested in applying?

Please e-mail a brief covering letter, resume and academic results to [GradRecruitment@audit.nsw.gov.au](mailto:GradRecruitment@audit.nsw.gov.au) Further information can be obtained from your University's Careers Service or the Audit Office website at [www.audit.nsw.gov.au](http://www.audit.nsw.gov.au).

**Applications close:** April 30 2009

**Preliminary interviews will be held at the Audit Office, 1 Margaret Street Sydney during May 2009.**



## 2010 Graduate Program – Graduate Policy Analysts



**Eligible Students:** Must be an Australian Citizen, and have a strong interest in public policy, with excellent results in one or more of: Economics and Econometrics; Law; Mathematics; Public Policy; Commerce; Taxation and related disciplines.

The Treasury's Graduate Development Program is designed enhance and develop your skills and knowledge to help you become an effective policy analyst. The skills you develop will be useful no matter where you take your future career.

The development program runs for 12 months and includes:

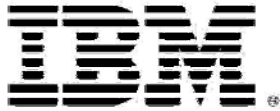
- on-the-job development;
- a vast array of in-house and external courses;
- internal and external familiarisation tours and visits; and
- interaction with senior staff of the Treasury.

Successful applicants will be offered a permanent role in the Australian Public Service. Please note that all of our positions are based in Canberra.

Visit: [www.graduates.treasury.gov.au](http://www.graduates.treasury.gov.au) for more information

**Applications are accepted through:** [www.graduates.treasury.gov.au/content/apply.asp](http://www.graduates.treasury.gov.au/content/apply.asp)

**Applications close:** May 1 2009



## Graduate & Internship Programs

**Eligible Students:** Must be an Australian Citizen or Permanent Resident  
 Must have graduated from a recognised tertiary institution within the past 18mths or about to graduate  
 Must have achieved a credit average or above

After decades as the leader in computer hardware, IBM has evolved itself into a company designed to be capable of meeting an organisation's entire IT needs – from consulting through to hardware, software and services. Clients come to us for complete business solutions, backed by world-class industry services and technology know-how.

We are hiring graduates and interns for 2009 and 2010 across a number of our business units including - marketing, sales, business operations and IT.

With over 15,000 employees in Australia and New Zealand and 325,000 employees worldwide you will become part of a globally diverse team.

**Applications are accepted through:** [www.ibmgraduates.com.au](http://www.ibmgraduates.com.au)

**Applications Close:** No Closing Date



## INTERNSHIPS & WORK EXPERIENCE



Administration Clerk



**Eligible Students:** 2<sup>nd</sup> Year Student and Over

The role involves reporting directly to firm's partners and delivering forms and database inclusions with various clients' data regarding tax and accounting services.

Experience in Microsoft office, especially in excel and advanced English skills are a distinct advantage.

Visit [www.alltax.com.au](http://www.alltax.com.au) for more information

**Applications are accepted through:**

In order to apply for this position you must take the personality test on the following link

<http://similar minds.com/test.html> and send together with your resume via email to [support@alltax.com.au](mailto:support@alltax.com.au)

**Applications Close:** N/A



Morgan Stanley

## Investment Banking Summer Analyst (Australia and Asia)

**Eligible Students:** Penultimate Year Students. Please note to apply for these programs you must have the right to live and work in Australia.

Join a firm where you can make a difference quickly. Morgan Stanley, a global leader, can make you part of the financial markets, techniques and transactions that help shape the world we live in.

### THE SUMMER ANALYST PROGRAM IN INVESTMENT BANKING

Morgan Stanley's deal-team structure affords Summer Analysts the opportunity to work closely with senior officers on a variety of projects. The world is challenging, and Summer

Analysts are encouraged to roll up their sleeves, dig into financial statements and construct innovative solutions.

### **Investment Banking Program Overview**

We offer two programs across Australia and Asia for undergraduate students studying at an Australian university.

**Applications are accepted through:** [www.morganstanley.com/careers/recruiting](http://www.morganstanley.com/careers/recruiting). For any queries, please email [asia.recruit@morganstanley.com](mailto:asia.recruit@morganstanley.com)

**Applications Close:** July 14, 2009



CREDIT SUISSE

## 2009 Summer Internship Program (Melbourne and Sydney)

**Eligible Students:**

2009 Summer Internship Program: Penultimate year students.

We might feel a little unfamiliar now, but getting to know us could lead to fantastic opportunities for you. We have great people working for us at Credit Suisse. And they work in every role you could imagine – way beyond those directly related to banking. It's a buzzy, vibrant atmosphere, where you'll be able to see how the things you do best are making our business stronger.

We are currently accepting online applications for our December 2009 Summer Internship Programs, so to find out more about Credit Suisse in Australia, take a closer look at [www.credit-suisse.com/careers](http://www.credit-suisse.com/careers)

**Applications are accepted through:** [www.credit-suisse.com/careers](http://www.credit-suisse.com/careers)

**Applications Close:**

2009 Summer Internship, Sydney:

Tuesday 14 July, 2009



**Eligible Students:** Penultimate Year students

**Sydney Office:** Global Banking, Global Markets, Asset Management, Global Technology & Operations, Finance, Transaction Management Group, Credit Risk Management, Private Wealth Management and Human Resources.

**Melbourne Office:** Global Banking

**Hong Kong Office:** Global Banking and Global Markets

**Singapore Office:** Global Banking and Global Markets

Top performing students will be considered for a place on our global graduate training program for the following year.

Applications must be submitted online via our Application Centre at [db.com/careers](http://db.com/careers) by **14 July 2009** (for Sydney, Singapore & Hong Kong). Only penultimate year students are eligible to apply. For an internship in Australia you need be a citizen of, or hold permanent residency rights to work in Australia. For an internship in Asia, you DO NOT need a relevant work permit/visa to apply.

For more information about our programs, please visit our website [www.db.com/careers](http://www.db.com/careers)



## Australian Employers' Network on Disability - Internship Opportunities

The Australian Employers' Network on Disability is a not-for-profit organisation funded by its members to take a leadership role in advancing employment for people with disability. They assist organisations to build skills and confidence in relation to people with disability as both employees and customers.

The Australian Employers' Network on Disability is pleased to be able to offer university students with disability the most comprehensive range of internship opportunities ever, for the 2009 winter semester break.

There are positions available with various companies in the following fields:

- Accounting
- Marketing
- Human Resources
- Public Policy and Research
- Information Technology
- Law

**Applications close:** Friday 22nd May 2009

More information about the available programs visit <http://www.aend.org.au/>

## CASUAL/PART TIME POSITIONS

### University Disability Services Casual Positions

Disability Services is seeking **SCRIBES & READERS** for paid work in mid-year and final examinations.

We are seeking **honours** and **postgraduate students** who:

- communicate easily with other students, and
- are able to write quickly and produce neat handwriting, and
- are competent English speakers (and spellers), and

- may also be speakers of languages other than English (first language or uni level)

If you are interested, you must attend a 90 minute training and testing session in order to demonstrate your skills and be offered casual Scribe/Reader opportunities. If you have trained previously, you do not need to attend again to continue working as a Scribe/Reader.

Free Training Session: **Friday 15 May, 2.30pm - 4.00pm**

Education Lecture Theatre 351

Education Building (A35)

If interested, please register by **Friday, 8 May** to Bronwyn at [b.allan@usyd.edu.au](mailto:b.allan@usyd.edu.au) with:

- full name and sid
- faculty
- usyd email address
- mobile number



## Work Experience Programs

The Hi Rise Centre for the Arts would like to advertise two work experience/job openings for an **Events and Activity Coordinator** and **Documentary Filmmaker**. The details are as follows:

### Events and Activity Coordinator

An Events and Activity Coordinator is required on an internship/volunteer basis, for a unique integrated arts centre. An artist owned and operated community organisation.

You will be involved in the coordination of specific artistic activities and events, assisting in project development and working independently on the implementation of projects. The role will require a positive and motivated person.

Typical work activities:

- Research
- Phone and email correspondence
- Scheduling
- Event planning and Event management
- Liaising with the Marketing Manager
- Developing new event projects
- and more...

The internship is a casual position however; the work is for 3 days per week. The position is unpaid. The intern/volunteer will receive a reference at the end of the internship and the possibility of future work within the organization.

### Documentary Filmmaker

A documentary filmmaker is required on an internship/volunteer basis, for a unique integrated arts centre. An artist owned and operated community organisation.

You will be involved in the filming a specific projects development. The role will require a positive and motivated person. The Documentary filmmaker will work independently but will liaise with the Director and Publicist.

This is excellent for someone wanting to create a portfolio, and or a student of photo journalism or a person interested in a career in film.

Typical work activities:

- Interviews
- Filming events

The internship is a casual position however, the work is for 3-5 days per week. The position is unpaid. The intern/volunteer will receive a reference at the end of the internship and credits with their name on the footage. The internship could lead to a future relationship with the organization.

Please email your expression of interest for either position to the Director.

**Email:** [info@thehirise.com](mailto:info@thehirise.com)

## Additional Resources

There are additional resources available to Students on the Internet which provides comprehensive information on hundreds of Australian employers with graduate programs and list available programs also. On the websites you will find a detailed search engine which will help you find the right job!

Here are some useful websites.



Visit <http://www.graduateopportunities.com/>



Visit <http://www.unigrad.com.au/>

Both Graduate Opportunities and Unigrad publish a printed guide listing available graduate programs and offers career advice. The publications will be available to Students as of mid to late February from the CEO and central career services.

You can also visit the Sydney University Careers Centre Website on <http://www.careers.usyd.edu.au>

And of course your first port of call should always be the CEO website. The opportunities advertised on our website come from employers who have specifically approached the CEO seeking Sydney University students. Visit <http://www.econ.usyd.edu.au/careers/jobs/>

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### EVENTS & ACTIVITIES

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## Careers in Sport Presentation

**Do you want a career in the area of your passion? Get paid for what you spend your spare time doing? Find out how to develop your career skills in an industry that you have a true connection with.**

There's opportunity for students from every discipline to start a career in the field of sport. Every possible job is available but working within a sporting context such as finance, marketing, psychology, customer service, science, etc. You will find out how your area of specialisation applies to these fields, how you can start your career and what other opportunities are available for career progression down the track, no matter what degree area you are studying now. There is opportunity for every one!

Careers In Sport Presentation by Rob McCluskey, Director of Recruitment for Sportspeople, the leading sporting industry recruitment agency in Sydney  
[www.sportspeople.com.au](http://www.sportspeople.com.au)

**When:** Thursday 30<sup>th</sup> April 2009, 1-2pm, Camperdown Campus

To find out venue and time of workshop and to book your place, please log into the Careers Centre events calendar at [www.careers.usyd.edu.au](http://www.careers.usyd.edu.au) for all the presentation details or contact the Careers Centre for more information.

The logo for Sportspeople features the word 'SPORTSPEOPLE' in a bold, blue, sans-serif font. A blue swoosh underline is positioned beneath the letters 'P', 'E', 'O', 'P', 'L', 'E'.

SPORTSPEOPLE

Bringing job seekers and employers together since 1996.

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## Attention all International Students

The University's Careers Centre is conducting three workshops to assist International Students to gain employment in Australia. To get the most advice on finding work in Australia, it is recommended students attend all workshops in this series and students must pre-book their attendance via the careers website events calendar, located at [www.careers.usyd.edu.au](http://www.careers.usyd.edu.au) - time and location details confirmed upon registration.

### Marketing Yourself to Australian Employers - 6<sup>th</sup> May 2009

This workshop will cover the topic areas of preparing for common interview questions, understanding what Australian employers are looking for, marketing yourself and communicating effectively to employers and finally, how to successfully start out in the Australian workplace. This workshop will be co-presented by Rebecca Wells, Cross-Cultural Consultant from Clear Horizons Coaching.

### Managing Yourself in the Australian Workplace - 13<sup>th</sup> May 2009

This workshop will cover the topic areas of cultural differences between workplaces and relationships with colleagues from your home nation and the Australian workplace and advice on how to manage these cultural differences well. This workshop will be presented by Rebecca Wells, Cross-Cultural Consultant from Clear Horizons Coaching.

visit [www.careers.usyd.edu.au](http://www.careers.usyd.edu.au) to register



## Survive the crisis: An evening with marketing industry experts

### Get Selected!

The recent financial turmoil has caused a wide-spread shock in most industries. The effects of this crisis have also been felt greatly in the marketing industry with companies cutting down on costs by letting go some of their employees and also scrapping graduate programs. This has caused some university students to even slow down their courses so that they graduate later when the impact is less prevalent.

"Get Selected!" will be an event to primarily educate marketing students on what is going on in the industry since the crisis. The event will primarily be based on a panel of speakers from the different sectors of the marketing industry.

**Panel Speakers:** Synovate (Market Research), Edelman (Public Relations) & HOST (Advertising & Branding)

Questions on the panel will cover areas that look specifically into the financial crisis and its direct impact on the marketing industry. It also covers areas like how recruitment has since been affected and highlights opportunities that are out there. Students who attend will also be able to learn how to differentiate themselves so that they stand out before ending with a question and answer session.

**Time:** 4:15 – 4:30 pm    **Date:** Tuesday, 5<sup>th</sup> of May 2009

**Venue:** Economics & Business Building, Room 214/215 in H69

For more information regarding the event, please visit our [facebook event's page](#) Alternatively, for queries, please drop us an e-mail at [janosfernando@gmail.com](mailto:janosfernando@gmail.com)

# Reckon Accounting software learning seminar

**NEW!!**

This event is sponsored by Reckon whose software programme 'Quickbooks' is one of the world's latest and best selling accounting softwares. The session is facilitated by an accredited profession Reckon trainer. This innovative venture is designed towards assisting students in achieving the height of their potential through new skills and abilities, at the end of the training session students will be awarded with a certificate recognizing their training, this will be an added benefit for students.

**Date:** Friday 8th May 2009

**Time:** 2-5pm

**Venue:** Carlsaw Lecture Theatre 251

**Cost:** Free

**Benefits:** Basic understanding of Quickbooks operation and also practical accounting experiences.

**Free student version of Quickbooks software!!**

**Registration:** Register and pay the refundable deposit of \$5 at the stall in front of Merewether Building from 12 to 2pm on the following dates: Monday (27th April), Wednesday (29th April) and Thursday (30th April)! Limited seats only!



**Deutsche Bank**



**Summer Internship Information Session:**

Deutsche Bank is a leading global investment bank with a strong and profitable private clients franchise. It has offices in over 70 countries, is a leading bank in Germany and Europe, and is powerful and growing in North America, Asia and key emerging markets.

The Deutsche Bank Summer Internship program runs for 8 - 12 weeks from December to February 2009/10 where you will be given the opportunity to acquire the skills you need to get a head start on your chosen career.

This information session will provide the opportunity to learn about 2009 Summer Internship opportunities across Deutsche Banks entire business. Speak with HR and past graduates about the interview process and internship program and gain a competitive advantage in this increasingly competitive market!

**Date:** Wednesday 6th May, 12 - 1pm, MLR 5

For more information go to <http://www.db.com/careers/en/index.html>

Brought to you by



**UBS**

**Mock Trading Game**

**NEW!!**

Are you passionate about financial markets?

Does a career in sales, trading or research at one of world's leading Equities houses interest you?

Learn more and test your skills in an interactive trading game with some of the best in the business.

**Date:** Monday, 11 May 2009

**Time:** 6pm - 8pm

**Venue:** UBS, L16 Chifley Tower, 2 Chifley Square, Sydney

**Registration**

- All degree disciplines welcome
- Strong interest in the financial services industry required
- Open to penultimate year students and below
- Please email a one page resume to [sh-campus-ANZ@ubs.com](mailto:sh-campus-ANZ@ubs.com) by 4 May and tell us in less than 250 words why you are interested in participating in this event
- Places are limited and acceptance will be confirmed by 7 May

It starts with you: [www.ubs.com/graduates](http://www.ubs.com/graduates)

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## JPMorgan Trading Places Game

If you seek reward, recognition and a real-life stock market trading experience play the J.P. Morgan Portfolio Competition.

By winning, you will share in over \$10,000 prize money; have the opportunity to meet with senior members of J.P. Morgan's Sales, Trading & Research team and the potential for career opportunities!

The game is free and open to all undergraduate university students at the University of Sydney.

Sign up at: [www.tradingplaces.com.au/jpmorganportfoliocompetition](http://www.tradingplaces.com.au/jpmorganportfoliocompetition)



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The logo for 'e news' features a lowercase 'e' in white inside an orange circle, followed by the word 'news' in a dark blue, lowercase, sans-serif font.

**BROUGHT TO YOU BY YOUR FACULTY CEO**

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