



Opening Up Opportunities

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IN THIS EDITION...

Graduate Jobs and Internship Opportunities Guide for 2009

In this issue of the enews we have compiled a list of available graduate positions employers are wishing to fill with **you**, Sydney University students, and soon to be graduates. Some companies are also advertising their summer vacation programs for 2009.

Some of you might be thinking that it's too early to worry about applying for a graduate position... well you would be wrong!! If you look at the positions we have advertised the closing dates are soon, so get your resume in order and start applying!

In the current economic climate competition for graduate jobs will be fierce so get ahead before semester starts!

This issue has been updated with new positions on offer just look for the



stamp!

Employers on Campus – Grad Recruitment Season 2009

From week 1 there will be lots of employers on campus at our Careers Tent, taking part in discussion panels and conducting workshops - all taking place in the Economics and Business Faculty.

All details will be posted on Blackboard and the CEO website from O-Week



**Equity Research Analyst Program &
Investment Banking Summer Analyst (Australia and Asia)**



Eligible Students: Final Year and Penultimate Year Students. Please note to apply for these programs you must have the right to live and work in Australia.

Join a firm where you can make a difference quickly. Morgan Stanley, a global leader, can make you part of the financial markets, techniques and transactions that help shape the world we live in.

THE ANALYST PROGRAM IN EQUITY RESEARCH

The Morgan Stanley Equity Research team has earned a reputation as one of the dominant intellectual thought leaders within the Asia Pacific region. Our job is to provide timely, in-depth analysis of companies, industries and the world's economies to assist clients with investment decisions and to help companies establish strategic directions and competitive positions.

As an analyst, you will play an essential role in assisting the Morgan Stanley Research team in maintaining and enhancing our global reputation. Your work will be both qualitative and quantitative, and your findings will greatly affect reports that will be disseminated throughout the business.

We are offering a 12-month program commencing in January 2010. This Program is tailored to undergraduate students in their final year of study. You will engage in a broad range of activities, including:

- analytical work, including financial analysis, quantitative modeling and report writing
- marketing including presenting industry themes to a variety of audiences
- company-specific analysis
- research on industry trends

THE SUMMER ANALYST PROGRAM IN INVESTMENT BANKING

Morgan Stanley's deal-team structure affords Summer Analysts the opportunity to work closely with senior officers on a variety of projects. The world is challenging, and Summer Analysts are encouraged to roll up their sleeves, dig into financial statements and construct innovative solutions.

Investment Banking Program Overview

We offer two programs across Australia and Asia for undergraduate students studying at an Australian university.

Applications are accepted through: www.morganstanley.com/careers/recruiting. For any queries, please email asia.recruit@morganstanley.com

Applications Close: Equity Research Analyst: March 24, 2009
Investment Banking Summer Analyst: July 14, 2009



Graduate & Internship Programs

Eligible Students: Must be an Australian Citizen or Permanent Resident
Must have graduated from a recognised tertiary institution within the past 18mths or about to graduate
Must have achieved a credit average or above

After decades as the leader in computer hardware, IBM has evolved itself into a company designed to be capable of meeting an organisation's entire IT needs – from consulting through to hardware, software and services. Clients come to us for complete business solutions, backed by world-class industry services and technology know-how.

We are hiring graduates and interns for 2009 and 2010 across a number of our business units including - marketing, sales, business operations and IT.

With over 15,000 employees in Australia and New Zealand and 325,000 employees worldwide you will become part of a globally diverse team.

Applications are accepted through: www.ibmgraduates.com.au

Applications Close: No Closing Date

We are the International Trade division of the NSW Business Chamber (incorporating the NSW Chamber of Commerce, the Sydney Chamber of Commerce) however we operate as a for-profit international trade and investment consultancy.

The internship is for the International Growth Specialists team that provides strategic advice for Australian and foreign companies and governments on foreign market entry strategies and various international trade and investment issues. We are active in every part of the world except for Sub-Saharan Africa.

THE ROLE
The intern would be assisting in various market research activities, project delivery and report writing. Market research may be conducted across any country and sector. Current projects span across a dozen countries and over 20 sectors. The intern would be involved in some very exciting and important projects that include international growth consulting, bilateral Free Trade Agreements, export policy issues, market communication and foreign trade and investment delegations. We are currently working on major projects with the Chilean, Australian, Brazilian, US (state of Ohio) and Thai governments among many. There will be a focus on Latin America, the US, India, China, Australia, South-East Asia.

The internship is for 2 days a week starting ASAP and no end-date as yet. This is an unpaid position.

REQUIREMENTS
Post graduate student - MUST have excellent research skills (Internet, academic databases, commercial databases).

Must be fluent in English and have excellent writing abilities. Additional languages are an important plus but not essential.

We are a VERY international team and speak over 2 dozen languages between 30 people, hence a very sound understanding of international business and cultures is desirable.

Typical study course: International Business, International Business and Law, Commerce, Economics, International Relations (only with undergrad in commerce or similar), Law, International Law (only with undergrad in commerce or similar), Management, Political Science.

The person must be very confident in communicating with business executives and government figures from various countries; have a strong understanding of International business issues and events; working knowledge of MS Office 2007; understanding of different cultures, practices and business etiquette.

For more information contact Rab Memari on 9458 7428
Or email <mailto:Rab.Memari@australianbusiness.com.au> or visit www.australianbusiness.com.au/trade

Deloitte. Deloitte Graduate and Summer Vacation Programs

Eligible Students: Final year and penultimate year students

Deloitte is the only fully integrated business consulting & advisory services firm in Australia. As an employer of choice for innovative human resources programs, we are dedicated to helping our clients and people excel.

We have opportunities for IT, Accounting, Business, Commerce, Economics, Law, Multimedia, HR and Marketing students to join Deloitte as a graduate or summer vacationer.

For more information, please see our graduate website www.graduates.deloitte.com.au

Applications are accepted through: www.graduates.deloitte.com.au

Applications Close: 31st March 2009 5pm – All other Service lines



Merrill Lynch Graduate Recruitment Program

Eligible Students: B. Com, B. Economics and double degrees including Comm/Law

Merrill Lynch is a leading global financial management and advisory company with a presence in 40 countries and territories across six continents. It serves the needs of both individual and institutional clients with a diverse range of financial services.

Merrill Lynch's commitment to doing business in Australia spans more than 30 years and Merrill Lynch prides itself on its outstanding commitment in the areas of Environmental Responsibility, Community Engagement and Diversity & Inclusion. These form an integral part of our unique Corporate Culture.

Investment Banking/Equities Analyst

As an analyst at Merrill Lynch, you will benefit from our extensive global platform and accelerated development opportunities by working in our exceptional Investment banking or Equities divisions. Our comprehensive global, regional and local training programs are second to none.

Your role as an analyst will be critical, and you will be given significant responsibility early in your career. In Investment banking you will apply your intellect, curiosity and advanced analytical skills to cutting-edge strategic challenges facing governments and corporate leaders across all industries and sectors. Your solid knowledge and love of the Financial Markets will be critical for your role in Equities. Experienced Merrill Lynch employees will guide you as you launch your career in Financial Services.

Applications are accepted through: www.ml.com/careers/australia

Applications Close: 24 March 2009



Macquarie Group 2010 Graduate Program

Eligible Students: All final year students, Australian citizens/PR

Many employers offer a range of opportunities to graduates, however what sets Macquarie apart is the diversity of our business and our ongoing commitment to managing the career development of our staff. We ensure that the people we recruit have the ability to find their niche and excel in a challenging environment.

To find out more about the 2010 Graduate Program, please visit www.macquarie.com.au/careers

To find out more about our opportunities please join us when we visit your university on;

Applications are accepted through: www.macquarie.com.au/careers

Applications Close: Applications for Macquarie Capital will close on Tuesday 24th March at 6pm EST.
Applications for all other Groups will close on Tuesday 14th April at 6pm EST.



J.P. Morgan Graduate Program

Eligible Students: Final Year Students. All applicants must possess either Australian (or New Zealand) Citizenship or Permanent Residency

J.P. Morgan is one of the great names in global finance. With specialist local knowledge, we provide the full spectrum of wholesale financial services. Globally, we operate in more than 60 countries, including 25 cities in the Asia Pacific region.

We were the first Investment Bank to establish a presence in Australia – over 130 years ago. Today, over 1,400 employees provide services to corporations, financial institutions and government clients from offices in Sydney and Melbourne. We're one of the few fully integrated financial institutions with leadership positions across mergers and acquisitions, debt capital markets, derivatives, equities, equity capital markets, treasury and securities services.

Join us as a graduate and you'll benefit from a truly international experience, stimulating work and best-in-class training and development.

The development of talented people is fundamental to our future. You'll benefit from an unrivalled, business-specific training program, with significant investment from senior executives. And as our global approach to training mirrors our global reach, you'll develop an instant network of colleagues across the world.

Applications are accepted through: <http://www.jpmorgan.com/careers> (include resume, cover letter & academic transcript)

Applications Close: 24 March 2009



2010 Graduate Programs

Eligible Students: Final year students with Australian/New Zealand citizenship or permanent residency studying any business related disciplines, IT, Law and more.

The best thing about being a Westpac Graduate is not actually being treated like one. From your first day your opinion is welcomed, you're given real jobs, competitive salaries and a healthy work-life balance, as well as all the support you need to kick-start the career you want. All grads participate in an enterprise-wide training curriculum that has been tailored specially for Westpac graduates to help you develop necessary professional skills for success within Westpac. Each grad will also participate in extra technical training more specific to their roles and business units.

Who we're looking for

Quite simply, we're after doers. People who are keen to get in and work with a diverse team of people, who have a positive outlook, great communication skills and confidence. It also helps to have a little bit of fearlessness and an interest in financial services. Great grades will help!

We offer our graduates two programs to choose from.

The Generalist Program will give you a taste of different business areas to see what suits you. We run Generalist Programs in Retail and Business Banking and Product and Operations.

The Specialist Program lets you focus on your chosen field. This program is available in Agribusiness, Corporate and Institutional Banking, Debt Capital Markets, Equities, Finance and Accounting, Financial Markets, Relationship Banking (metro and regional), Risk and Technology.

Visit www.westpac.com.au/graduates for more information.

Applications are accepted through: www.westpac.com.au/graduates

Applications Close: 29 March 2009



Ernst & Young 2010 Graduate Program

Eligible Students: All students in their final year of university studies. Refer to www.ey.com/au/careers for citizenship requirements. We recruit from all degree disciplines.

Ernst & Young's Graduate program offers you the chance to work full time in one of our business areas. From day one, you'll benefit from having clear responsibilities on projects, access to the firm's extensive learning and development programs and support from the firm and colleagues to pursue post-graduate qualifications.

You'll attend the Graduate Induction, and have a 'buddy' to help you settle in and a counsellor to help you set goals and plan your development.

To learn more about our Graduate program visit our website or find us on Facebook® – [Ernst & Young Careers Australia](#)

Applications are accepted through: www.ey.com/au/careers

Applications Close: Applications will open on Monday 2 March and will close at 5.00pm Wednesday 1st April 2009. Students are encouraged to apply early!



Graduate Recruitment Program

Eligible Students: All students in their final year of university studies (Local and International)

KPMG is one of the world's leading professional services firms. With over 120,000 people worldwide, we provide audit, tax and advisory services in around 140 countries.

The *Graduate program* offers participants the opportunity to work with leading organisations ranging from the larger ASX 100s, government enterprises and not-for-profits, to some of the most innovative Australian businesses. We want you to grow and learn as much as you can. Once you step on board you can start to explore the wide range of options available to you at KPMG – our different areas, specialised industries and a range of clients across Australia and the globe!

Applications are accepted through: www.kpmg.com.au

Applications Close: 1 April 2009



National Australia Bank Graduate Program

Eligible Students: Applications are open to Australian and New Zealand citizens or those already holding Australian Permanent Residency.

National Australia Bank is an international financial services group with more than 10 million customers worldwide and around 38,000 employees. Our business includes Australian Banking (NAB), Global Investments (nabCapital), Wealth Management (MLC) and financial institutions in New Zealand, UK, Asia and the US.

A career with us is about banking, but so much more. Whether you fancy a career in wealth management, have an interest in banking, or see yourself working in capital markets, we have a program to suit you. What? Not inclined to be a banker? No problem, we also have graduate roles in specialist areas of our business.

Applications are accepted through: <http://nab.com.au/graduatecareers>

Applications Close: 3 April 2009

In 2010, we have a broad range of exciting graduate opportunities across NAB, MLC, and nabCapital that will challenge your mind and progress your professional acumen.



ANZ Graduate Program

Eligible Students: All disciplines

The world of business changes every day. But as free-thinkers at ANZ, we're able to meet those changes and challenges. With our creative mindset and strategic planning, we will reach our goal of becoming a super-regional bank, increase our customer focus and drive exceptional performance. By thinking freely, we've pioneered a new customer-focused business model. Designed to support and accelerate growth and global performance, it's the ANZ way of responding to the changing financial landscape. This gives our customers and people the free-thinking solutions they deserve.

Think freely and you'll be part of a great future.

Applications are accepted through: www.anz.com/graduates

Applications Close: 5 April 2009



Hill Rogers Graduate Programme

Eligible Students: Commerce, Accounting, Economics & Law.

Hill Rogers is a CBD based mid-tier firm that goes the distance for its clients and its people. We are part of an internationally affiliated network of firms and we frequently advise on both domestic and international issues. We are big enough to present our people with challenging work and a long-term career path, yet small enough to let you make a difference.

Our clients cover a range of small to large companies, family groups and a number of Australian subsidiaries of overseas-based companies. We provide the complete package of business services to our clients including specialist taxation, assurance, superannuation, corporate advisory, financial management and financial planning advice.

Hill Rogers' people are forward thinking and enjoy a friendly and flexible workplace. They receive considerable professional training, both internally and externally, and they are supported in their postgraduate studies. We are a service oriented firm and at all levels, our people engage directly with clients.

Our graduate program seeks well-rounded people that are bright and motivated, are good communicators, and enjoy working with seasoned professionals who will help you realise your potential.

Applications are accepted through: graduates@hillrogers.com.au (send resume and cover letter via email)

Applications Close: 8 April 2009



Corporate and Financial Management Trainee program (CFMTs) Graduate Trainee (foreign and trade policy) program

Eligible Students:

Graduate Trainees: Bachelor or higher degree in any discipline. In 2009 we are particularly interested in receiving applications from economics/commerce students.

Corporate and Financial Management Trainees: must have a major or minor in accounting.

Australian citizens by 31 May 2009

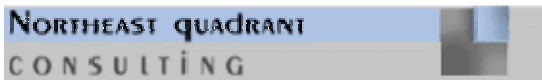
Graduate employment opportunities with the Department of Foreign Affairs and Trade (DFAT):

In a demanding international environment DFAT needs talented and resourceful graduates to develop and implement policies that advance Australia's interests, both in Australia and overseas.

Our graduate program allows you to develop and expand your knowledge in a broad range of areas – from international security to public and consular affairs, international law, trade negotiations and corporate and financial management. After the two-year Canberra based program, graduates embark on a posting in one of Australia's overseas posts. For more information on both programs visit: <http://www.dfat.gov.au/recruit/graduates/>

Applications are accepted through: www.dfat.gov.au/recruit/graduates

Applications Close: 8 April 2009



Human Resources Internship

NEW!!

For the past four years Northeast Quadrant has offered unpaid internships to Human Resources undergraduates or recent graduates who are interested in gaining career related work experience. It represents an opportunity to learn recruitment and assessment techniques, acquire and practice interviewing skills and gain real business experience in a supportive, team based environment.

The HR internship typically runs for a period of seven weeks, working three days a week. While it is an unpaid internship feedback from past interns has been very positive in the experiences they have gained.

Northeast Quadrant employs only high calibre professionals and our interns are of the same standard. To be considered for this role you will demonstrate

- Excellent verbal communication skills to speak with clients and candidates. If you are an international student you will have an IELTS score of at least 8.5.
- Excellent written communication skills to draft candidate summaries and career related articles for website publishing
- High levels of initiative to work independently on projects as required
- Strong organisation skills to co-ordinate candidate testing and interviews
- Maturity and discretion while working with confidential candidate and client information
- Outgoing personality
- Intermediate skills in Word, Excel and Power Point.

Interested candidates can apply online or email Peter Pychtin, Managing Director at peter.Pychtin@northeastquadrant.com.au . Phone enquiries 02 9419 6811

Visit: www.northeastquadrant.com.au for more information

Applications Close: April 17 2009

Eligible Students: Permanent Residents or Australian Citizens
MBA, Masters or undergraduate degree in: Commerce, Business, Business Information Systems or Information Technology

Protiviti is a global consulting and internal audit firm composed of experts specialising in risk and advisory services. We help clients solve problems in finance, operations, technology, litigation and GRC.

Protiviti's Process and Technology Consultants help clients identify, prioritise and manage their risks to enhance organisational performance and business value. Consultants develop an understanding of basic business processes, build technical skills in general risk areas, and help our clients review, document, evaluate and test controls, efficiencies and business management programs.

Our philosophy is simple: we hire the very best people. We train well. We provide opportunities for personal and professional growth, and we empower our people to use their skills and creativity to help clients succeed.

Applications are accepted through: www.protiviti.com.au/careers

Applications Close: 17 April 2009



Accenture Graduate Program 2010

Eligible Students: Local students, Undergraduate & Postgraduate of all disciplines

Accenture is a global management consulting, technology services and outsourcing company.

Combining unparalleled experience, comprehensive capabilities across all industries and business functions, and extensive research on the world's most successful companies, Accenture collaborates with clients to help them become high-performance businesses and governments. With more than 186,000 people in 49 countries, the company generated net revenues of US\$23.39 billion for the fiscal year ended Aug. 31, 2008

Applications are accepted through: www.accenture.com.au/grads

Applications Close: 17th April 2009



2010 Full-Time Analyst Program (Sydney) 2009 Summer Internship Program (Melbourne and Sydney)

Eligible Students:

2010 Analyst Program: Students who will complete their university studies by the end of 2009 and are ready to commence work in 2010.

2009 Summer Internship Program: Penultimate year students.

We are currently accepting online applications for our 2010 Full-time Analyst Programs and December 2009 Summer Internship Programs. We might feel a little unfamiliar now, but getting to know us could lead to fantastic opportunities for you. We have great people working for us at Credit Suisse. And they work in every role you could imagine – way beyond those directly related to banking. It's a buzzy, vibrant atmosphere, where you'll be able to see how the things you do best are making our business stronger.

Internship Programs, so to find out more about Credit Suisse in Australia, take a closer look at www.credit-suisse.com/careers

Applications are accepted through: www.credit-suisse.com/careers

Applications Close:

2010 Full-time Analyst Program, Sydney:	Tuesday 24 March, 2009
2009 Summer Internship, Melbourne:	Tuesday 14 April, 2009
2009 Summer Internship, Sydney:	Tuesday 14 July, 2009



Internship Programs



Eligible Students: Penultimate Year students

Sydney Office: Global Banking, Global Markets, Asset Management, Global Technology & Operations, Finance, Transaction Management Group, Credit Risk Management, Private Wealth Management and Human Resources.

Melbourne Office: Global Banking

Hong Kong Office: Global Banking and Global Markets

Singapore Office: Global Banking and Global Markets

Top performing students will be considered for a place on our global graduate training program for the following year.

Applications must be submitted online via our Application Centre at db.com/careers by **14 April 2009** (for Melbourne positions) and **14 July 2009** (for Sydney, Singapore & Hong Kong). Only penultimate year students are eligible to apply. For an internship in Australia you need be a citizen of, or hold permanent residency rights to work in Australia. For an internship in Asia, you DO NOT need a relevant work permit/visa to apply.

For more information about our programs, please visit our website www.db.com/careers

Additional Resources

There are additional resources available to Students on the Internet which provides comprehensive information on hundreds of Australian employers with graduate programs and list available programs also. On the websites you will find a detailed search engine which will help you find the right job!

Here are some useful websites.



Visit <http://www.graduateopportunities.com/>



Visit <http://www.unigrad.com.au/>

Both Graduate Opportunities and Unigrad publish a printed guide listing available graduate programs and offers career advice. The publications will be available to Students as of mid to late February from the CEO and central career services.

You can also visit the Sydney University Careers Centre Website on <http://www.careers.usyd.edu.au>

And of course your first port of call should always be the CEO website. The opportunities advertised on our website come from employers who have specifically approached the CEO seeking Sydney University students. Visit <http://www.econ.usyd.edu.au/careers/jobs/>

Events

Deutsche Bank Open House - Tuesday 17th March

Deutsche Bank is seeking talented individuals for their Internship and Graduate programs.

Training programs available in Australia, New Zealand, Singapore and Hong Kong.

If you are interested in a career with Deutsche Bank you should attend their Open House.

For more information click [here](#)

Date: Tuesday, 17th March 2009

Time: 6.30pm - 9.00pm

Location: The Sofitel Sydney Wentworth Hotel, 61-101 Phillip Street, Sydney CBD

Open to: Penultimate and final year students

To secure your attendance, you must register at <https://registration.db.com/NSWOpenHouse>

Deutsche Bank Global Markets Pandemonium Session - Wednesday 18 March 2009

Deutsche Bank Global Markets invites penultimate year students from The University of Sydney to join them for an afternoon of pandemonium.

Our teams from Asia and Australia will be hosting a fun, interactive commodities-based trading game, Pandemonium, during which you will discover the underlying principles of how a market works as well as how global political and economic changes affect the market. You will also meet a wide range of Deutsche Bank representatives, providing an ideal opportunity for you to learn more about Global Markets and what you can expect from a career with Deutsche Bank.

Date: Wednesday 18 March 2009

Time: *12.00pm - 2.00pm

Location: Holme Sutherland Room, The University of Sydney

To ensure you don't miss out on this action-packed event, register at <https://registration.db.com/USYDTradingGame>

*Lunch will be provided

Spotlight on Global Banking: Speed Networking - Wednesday 18 March 2009

Deutsche Bank is searching **The University of Sydney** for talented individuals from to join our Analyst Internship Programs in Australia, Singapore and Hong Kong. Come along to our **Spotlight on Global Banking - Speed Networking!** A new and exciting Deutsche Bank event, which will bring you in direct contact with Deutsche Bank representatives from Australia, Hong Kong and Singapore, ranging from senior business people through to graduates on our global graduate training program and alumni who are now enjoying successful and fulfilling careers with us.

Speaker topics include; Why choose a career in investment banking in the current economic climate? What is it like to work in Asia? Plus hear one of our bankers talk through a recent deal.

Date: Wednesday 18 March 2009

Time: *12.00pm - 2.00pm

Location: The MacCullum Cullen Room, The University of Sydney

To ensure your attendance, you must register at <https://registration.db.com/event/USYDSpotlightGB>

*Lunch will be provided



Virtual Careers Fair 2009 - 23 March until 9 April

Register today for the 2009 Virtual Careers Fair!

Australasia's online meeting place for employers and students, the VCF gives you access to all the benefits of a career fair without having to leave home!

Featuring:

- job search
- attend live chat sessions with employers & career advisors. Select chat sessions of interest via our Facebook application
- employer profiles
- interview games
- Pod-casts - listen to/view employer interviews and corporate videos
- resource centre - useful information to assist you in your career planning

To take part, register for free at www.vcf.graduatecareers.com.au

WIN A PRIZE EVERY DAY OF THE FAIR!

The Big Meet – Friday 20th March

Every year Australia's leading organisations travel the country looking for high quality people. The Big Meet is your opportunity to meet 40 of these organisations in one day in one location. And The Big Meet is FREE.

The exhibitor organisations are offering a range of options including:

- graduate employment
- voluntary work
- gap years
- international internships
- employment opportunities for those already in the workforce
- vacation work
- postgraduate education
- overseas opportunities
- scholarships

Who should come to The Big Meet

The Big Meet is targeted at undergraduates and recent graduates from all universities in the Sydney region. So whether you are a first year student or final year undergraduate or you've been working, studying or travelling since graduation, you are welcome to attend.

Where and when

Friday 20 March 2009 1.00pm to 5.00pm

Exhibition Hall 6, Sydney Convention and Exhibition Centre, Darling Harbour, Sydney

For more information visit <http://www.thebigmeet.com.au/sydney.html>



Edelman Internship Open Day - Monday 6th April

Edelman is one of Australia's leading public relations companies and is looking for talented students to join the Edelman Internship Program.

The Edelman Internship Program is open to final year students undertaking courses in communications and public relations and are seeking academic credit or experience beyond the classroom setting.

For more information and application details checkout Edelman on **CEO on Blackboard, Events - Other**

Applications Close: 20 March 2009



BROUGHT TO YOU BY YOUR FACULTY CEO

